

Warrington AgroDynamic Ltd. began as Warrington Seeds in 1969, when G.R.Warrington began producing and processing pedigree seed. We have a history of 40 years in ag retail, 25+ years in the fertilizer business and 20+ years in custom application. We have learned that every year presents new and interesting challenges. We have succeeded in adapting to these challenges by consistently putting the success of our customer first, adapting and leading in application of new relevant technologies and being committed to the goal of successful sustainable agriculture.

Warrington Agrodynamic Ltd is currently looking to add a new member to their dynamic team as a **Business Agronomist/Account Manager** located at our St. Walburg location.

Duties and Responsibilities:

- Provide professional agronomic services with technical sound agronomic advice to clients.
- Establish in-depth crop plans for customers.
- Analyze soil test data to develop a fertilizer recommendation for customers.
- Provide field scouting for customers supplying data on crop growth, weeds, disease, insects, plant counts, root evaluations.
- Maintain a strong positive relationship with clients through communication.
- Identify, initiate, and contribute to location and company sales programs.
- Assist in forecasting for chemical and seed purchase.
- Plan and host grower meetings.
- Initiate contact with potential new customers in cooperation with Location Manager.
- Build positive relationships with key suppliers.

The successful candidate should possess the following qualifications:

- Degree or Diploma in Agriculture or related field.
- Working towards or currently have P.Ag or CCA would be considered an asset.
- 2-3 years business agronomy experience, willing to train the right candidate.
- Proven ability to sell and market product and services.
- Self-motivated.
- Excellent organizational, time management and communication skills.
- Positive and engaged attitude.
- Valid class 5 driver's license with clean abstract.

Qualified candidates can submit a cover letter and resume in confidence to:

Greg Warrington, General Manager Warrington AgroDynamic Ltd. g.warrington@agrodynamic.ca

We thank all those who apply; only those selected for further consideration will be contacted.